

## Message Text

LIMITED OFFICIAL USE

PAGE 01      KARACH 05386 200912Z  
ACTION COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 /018 W  
----- 064650 /20  
R 200701Z DEC 76  
FM AMCONSUL KARACHI  
TO SECSTATE WASHDC 1060  
INFO AMEMBASSY ISLAMABAD

LIMITED OFFICIAL USE KARACHI 5386

E.O. 11652: NA  
TAGS: BENC, PK  
SUBJECT: MAJOR PROJECT: CHLORINE PLANT

REF: STATE 300239

1. WE HAVE DISCUSSED COASTAL AND OFFSHORE PLANT SYSTEMS INC. (COPS) OFFER FOR BARGE MOUNTED CHLORINE PLANT WITH MUSHTAQ AHMAD, CHAIRMAN, FEDERAL CHEMICAL AND CERAMICS CORP. (FCCC). AHMAD INFORMED US THAT PROPOSAL HAD BEEN SUBMITTED TO CENTRAL GOVERNMENT. FCCC TELEXED COPS ON DECEMBER 1 THAT COPS OFFER HAD BEEN RECEIVED.
2. GOP PROCEDURES AND FORMALITIES TAKE TIME. EXPERIENCE INDICATES THAT ATTEMPTS BY FOREIGN FIRMS TO PUSH PROPOSALS TOO QUICKLY IS COUNTER PRODUCTIVE.
3. WE GET THE IMPRESSION FROM AHMED THAT HE WAS NOT RPT NOT SATISFIED WITH MANNER IN WHICH COPS PRESENTED THEIR OFFER. PROPOSAL APPARENTLY NEEDS MORE DETAILED INFORMATION ON FIRM'S ACHIEVEMENTS.
4. WE BELIEVE AHMED SERIOUSLY INTERESTED IN PROPOSAL AND SUGGEST COPS SUPPLY ADDITIONAL INFORMATION ON FIRM. THIS INFORMATION COULD INCLUDE (1) BIODATA ON KEY PERSONNEL

LIMITED OFFICIAL USE

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PAGE 02      KARACH 05386 200912Z

- INCLUDING PROACTICAL EXPERIENCE, (2) MAJOR PROJECTS COMPLETED BY FIRM IN LAST TEN YEARS INCLUDING COST DATA, (3) ANY ADDITIONAL INFORMATION STRESSING FIRMS CAPABILITIES AND EXPERIENCE.
5. EVEN WITH ABOVE, THIS IS ENTIRELY NEW CONCEPT AND IS

LIKELY TO REQUIRE MONTHS OR EVEN YEARS TO CLEAR GOP  
BUREAUCRACY.  
MOORE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 20 DEC 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** greeneet  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976KARACH05386  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760466-0607  
**From:** KARACHI  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1976/newtext/t19761229/aaaaayms.tel  
**Line Count:** 64  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION COME  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 76 STATE 300239  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** greeneet  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 18 JUN 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <18 JUN 2004 by CunninFX>; APPROVED <15 OCT 2004 by greeneet>  
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**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** MAJOR PROJECT: CHLORINE PLANT  
**TAGS:** BENC, PK  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006